Commission Tracking Company Comparison

Compare commission tracking companies side-by-side. You're investing both your money and your time each month — make sure the software includes the features that matter most to you. Shop and compare before deciding.

AgencyComp Features	Competitor Response	Advantage
Pricing ✓ $39.95/month — Up to 500 clients ✓ $54.95/month — Up to 5,000 clients ✓ $64.95/month — Up to 10,000 clients ✓ Month-to-month pricing — No long-term contracts – No CRM required	Competitor notes	Advantage / difference
Onboarding Assistance Includes ✓ Importing your existing policies ✓ Creating comp plans based on how you are paid ✓ Building commission statement maps ✓ Importing your prior commission statements (2 months)	Competitor notes	Advantage / difference
Onboarding Fee ✓ $150 includes onboarding for up to 10 carriers ✓ Additional carriers are only $12 each	Competitor notes	Advantage / difference
Advantages ✓ No long-term contracts ✓ Affordable onboarding ✓ Scale pricing as your business grows	Competitor notes	Advantage / difference
Types of Trackable Commissions ✓ Medicare Advantage & PDP ✓ Percentage of Premium ✓ ACA / Fee-Based Commissions ✓ Target Premium (Universal Life) ✓ Graded Commissions	Competitor notes	Advantage / difference
Commission Calculation Advantages ✓ Track commissions for virtually any insurance product ✓ Medicare Advantage renewal amounts automatically update each year when CMS releases new schedules ✓ Multiple CMS schedules for any year created in seconds ✓ Flexible comp plan structures designed for real-world insurance commissions	Competitor notes	Advantage / difference

Reports Available ✓ Missing Commission ✓ Pending Business ✓ Analytics ✓ Revenue Projection ✓ Projected vs. Actual ✓ Advanced Commission ✓ Commission Statement ✓ Goal Tracking	**Competitor notes**	**Advantage / difference**
Reporting Advantages ✓ Flexible reporting options ✓ Easy-to-read layouts ✓ Duplicate and modify reports quickly	**Competitor notes**	**Advantage / difference**
Import Features ✓ Import up to **15** commission statements at one time ✓ Automatically identify unmatched commissions during import ✓ Add up to **50** new policies at one time directly from unmatched commissions ✓ Perfect for downline commissions and policies not yet in the system ✓ Track overrides separately from base commissions	**Competitor notes**	**Advantage / difference**
Importing Advantages ✓ Spend less time entering data ✓ Reduce manual work ✓ Create multiple policies faster ✓ Focus more time on selling	**Competitor notes**	**Advantage / difference**

Questions to Ask Before Choosing a Commission Tracking Company

✓ **Is there a long-term contract?**	**Competitor notes**	**Advantage / difference**
✓ **Can the software track multiple commission structures?**	**Competitor notes**	**Advantage / difference**
✓ **How are Medicare commission modules created and updated each year for projections? Are they updated automatically each year with new**	**Competitor notes**	**Advantage / difference**

renewal amounts?		
✓ **Can multiple commission statements be import at one time?**	Competitor notes	Advantage / difference
✓ **Does the software help identify missing commissions?**	Competitor notes	Advantage / difference
✓ **How far back can I search for missing commissions?**	Competitor notes	Advantage / difference
✓ **Are revenue projections available? How many years can revenues be projected?**	Competitor notes	Advantage / difference
✓ **Is onboarding assistance included? What is the cost for onboarding?**	Competitor notes	Advantage / difference
✓ **Does the software support bulk creation of new policies from unmatched commissions? Must new policies from commission statements be added one at a time?**	Competitor notes	Advantage / difference
✓ **Does the system support separate tracking for overrides?**	Competitor notes	Advantage / difference

Disclaimer

This comparison worksheet is intended solely as a general guide when evaluating commission tracking solutions. Competitor pricing, features, onboarding services, and functionality may change at any time without notice. AgencyComp makes no representations or warranties regarding the accuracy or completeness of competitor information. Users are encouraged to independently verify all information directly with each software provider before making a purchasing decision.